

## 360 Wellness Hub: B2B Commission Guide for Agents

Welcome to your B2B sales guide! Selling directly to businesses (like clinics, gyms, wellness centers, and practitioners) allows you to secure large, high-volume orders. Because these businesses buy in bulk, your potential payouts are significantly higher.

This guide breaks down exactly how much you earn from each wholesale product order so you can maximize your income.

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### 1. Quick Earnings Summary

When selling to businesses, products are sold in **Minimum Order Quantities (MOQ)** at a special wholesale price. Your commission is earned every time a business purchases a bulk batch.

#### B2B Wholesale & Commission Breakdown Table

Product / Service	Wholesale Price	Minimum Order (MOQ)	Your Commission (Per Batch)	Your Earnings (Per Unit Breakdown)
<b>Clinical DNA Test Kit</b>	RM 2,997 per kit	5 Kits	<b>RM 1,250.00</b>	RM 250.00 per kit
<b>16S rRNA Stool Test Kit</b>	RM 1,200 per kit	10 Kits	<b>RM 1,000.00</b>	RM 100.00 per kit
<b>The Gut-Brain Reset Bundle</b>	RM 320 per bundle	10 Bundles	<b>RM 300.00</b>	RM 30.00 per bundle
<b>GutPro Series</b>	RM 180 per box	15 Boxes	<b>RM 225.00</b>	RM 15.00 per box
<b>MCT Pro</b>	RM 180 per box	15 Boxes	<b>RM 225.00</b>	RM 15.00 per box

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## 2. Understanding Your B2B Incentives

### A. High-Ticket Bulk Payouts

Instead of selling single items to individual retail consumers, you are selling bulk inventory to businesses. One single B2B order can net you up to **RM 1,250** in a single transaction.

### B. The 12-Month "Account Lock-In" Feature

The greatest benefit of B2B sales is the passive income safety net.

- **How it works:** The moment you submit a clinic or gym's first bulk order, your Agent Name is permanently attached to that business's profile in our company database.
- **Continuous Payouts:** For the next **12 months**, any wholesale re-order that business makes—whether they call us directly, email us, or order through our online portal—will automatically credit the commission straight to your account. You do not need to resell to them every time.

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## 3. Visual Order & Commission Flow

[ Agent Pitch to Business ]



[ Business Places Bulk Order ] (Meets MOQ Requirements)



[ Agent Submits B2B Form ] —▶ Agent Name Locked to Business for 12 Months



[ High-Volume Bulk Commission ] —▶ Paid out automatically on re-orders!

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## 4. Easy Pitch Strategy to Close Businesses

When talking to doctors, clinic owners, or gym owners, use this simple framework to show them how *they* make money:

*"Most of your clients or patients fail their health goals because of poor gut absorption and low daily energy. If you put them on our Gut-Brain Reset Bundle, you solve both. We give you a special wholesale price of RM 320 per bundle. You retail them to your clients for RM 450. You clear a healthy RM 130 in pure profit per client, and your clients see double the results because their metabolism and gut are working together."*

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## **5. How Payouts & Tracking Work**

- **Submitting Orders:** To secure your commissions, you must submit wholesale orders through the official **Wix B2B Form** on the [Agent B2B Hub](#). The system uses your unique code to lock in the account.
- **The Cut-off Date:** The last day of every calendar month.
- **Payout Day: Every 7th of the following month** via direct bank transfer.

**Agent Pro-Tip:** Do not leave your earnings to chance! Right after you close a B2B clinic or gym, send a quick text to the **360 Wellness Admin Team** with the business's name so they can instantly cross-verify and lock it into the database for you.